

**Total Vehicles by Manufacturer**

	RSA	Export
TOYOTA	11 891	3 890
VOLKSWAGEN GROUP SA	8 641	9 760
NISSAN	5 002	397
FMC	4 664	6 957
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 826	
RENAULT	2 624	
MERCEDES-BENZ SA **	1 802	8 389
SUZUKI AUTO	1 564	
KIA SOUTH AFRICA	1 505	
ISUZU MOTORS SOUTH AFRICA	1 493	243
BMW GROUP	1 349	5 881
MAZDA SOUTHERN AFRICA	975	
HAVAL MOTORS SA	941	42
MAHINDRA	643	
VOLVO GROUP SOUTHERN AFRICA	517	15
HONDA	453	27
JAGUAR LAND ROVER	322	
MAN	247	10
SCANIA	207	7
OPEL	205	
VOLVO CARS	195	
FCA SOUTH AFRICA	163	9
PCSA	161	
IVECO	149	11
MITSUBISHI MOTORS SA	135	18
TATA	111	
FAW TRUCKS	95	
SUBARU	90	
PORSCHE **	87	
POWERSTAR	49	
JMC	42	
BABCOCK	11	1
VECV SOUTH AFRICA	10	
MASERATI SOUTH AFRICA	9	
LAMBORGHINI SOUTH AFRICA **	6	
SCUDERIA SOUTH AFRICA	6	
BENTLEY **	1	
<b>INDUSTRY TOTAL</b>	<b>49 191</b>	<b>35 657</b>

**Market Totals by Manufacturer**

	Passenger		Light CV < 3501kg		Medium CV 3501-8500kg		Heavy CV 8501-16500kg		Extra Heavy CV > 16500kg		Bus > 8500kg	
	RSA	Export	RSA	Export	RSA	Export	RSA	Export	RSA	Export	RSA	Export
TOYOTA	6 144	236	5 360	3 648	264	5	99	1	24			
VOLKSWAGEN GROUP SA	8 212	9 760	380		49							
NISSAN	1 897		3 105	397								
FMC	2 308	5	2 351	6 952	5							
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 562		254		10							
RENAULT	2 623		1									
MERCEDES-BENZ SA **	1 224	8 388	105		156	1	47		257		13	
SUZUKI AUTO	1 544		20									
KIA SOUTH AFRICA	1 391		114									
ISUZU MOTORS SOUTH AFRICA	51	5	1 204	238	120		87		31			
BMW GROUP	1 349	5 881										
MAZDA SOUTHERN AFRICA	952		23									
HAVAL MOTORS SA	771	32	170	10								
MAHINDRA	347		296									
VOLVO GROUP SOUTHERN AFRICA							86	1	431	14		
HONDA	453	27										
JAGUAR LAND ROVER	322											
MAN							8		217	10	22	
SCANIA									188	3	19	4
OPEL	188		17									
VOLVO CARS	195											
FCA SOUTH AFRICA	140	8	23	1								
PCSA	151		2		8							
IVECO					111		4	1	30	10	4	
MITSUBISHI MOTORS SA	110	2	25	16							4	
TATA					42		42		23		4	
FAW TRUCKS					11		54		30			
SUBARU	90											
PORSCHE **	87											
POWERSTAR							21		28			
JMC	6		23		13							
BABCOCK									11	1		
VECV SOUTH AFRICA					1		9					
MASERATI SOUTH AFRICA	9											
LAMBORGHINI SOUTH AFRICA **	6											
SCUDERIA SOUTH AFRICA	6											
BENTLEY **	1											
<b>INDUSTRY TOTAL</b>	<b>33 139</b>	<b>24 344</b>	<b>13 473</b>	<b>11 262</b>	<b>790</b>	<b>6</b>	<b>457</b>	<b>3</b>	<b>1 270</b>	<b>38</b>	<b>62</b>	<b>4</b>

\*\* Reported aggregated sales numbers only (Note: Mercedes-Benz Commercial market splits are estimates)

RSA Total and Export Vehicles

	Sep 2019		Var %		Sep 2018		Aug 2019		Sep 2019 YTD		Var %		Sep 2018 YTD	
	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp
Passenger	33 139	24 344	1.1%	-3.4%	32 781	25 199	29 003	31 485	259 136	197 696	-4.9%	25.7%	272 604	157 326
Light CV < 3501kg	13 473	11 262	-6.2%	-1.0%	14 367	11 375	14 049	12 414	118 696	98 710	-1.4%	7.5%	120 398	91 858
Medium CV 3501-8500kg	790	6	14.0%	-81.8%	693	33	748	11	6 430	79	12.5%	-30.7%	5 716	114
Heavy CV 8501-16500kg	457	3	-10.2%	-95.2%	509	63	373	14	3 798	136	-5.6%	-15.5%	4 025	161
Extra Heavy CV > 16500kg	1 270	38	10.6%	-51.3%	1 148	78	1 246	33	9 652	408	3.2%	-11.7%	9 352	462
Bus > 8500kg	62	4	-53.0%	-33.3%	132	6	65	3	629	36	-19.2%	-61.7%	778	94
<b>INDUSTRY TOTAL</b>	<b>49 191</b>	<b>35 657</b>	<b>-0.9%</b>	<b>-3.0%</b>	<b>49 630</b>	<b>36 754</b>	<b>45 484</b>	<b>43 960</b>	<b>398 341</b>	<b>297 065</b>	<b>-3.5%</b>	<b>18.8%</b>	<b>412 873</b>	<b>250 015</b>

Passenger	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
<b>BENTLEY **</b>	<b>1</b>							
BENTLEY	1							
<b>BMW GROUP</b>	<b>1 349</b>	<b>5 881</b>						
BMW 1-Series	56		BMW 2-Series	69	BMW 3-Series		307	
BMW 4-Series	31		BMW 5-Series	30	BMW 6-Series		3	
BMW 7-Series	5		BMW 8-Series	10	BMW i3		7	
BMW X1	179		BMW X2	15	BMW X3		284	5 881
BMW X4	25		BMW X5	114	BMW X6		21	
BMW X7	24		BMW Z4	7	MINI Clubman		5	
MINI Convertible	3		MINI Countryman	48	MINI Hatch 3-dr		52	
MINI Hatch 5-dr	54							
<b>FCA SOUTH AFRICA</b>	<b>140</b>	<b>8</b>						
ABARTH 124 Spider	1		ABARTH 595	1	ALFA Giulia		1	
ALFA Giulietta	1		ALFA Stelvio	6	FIAT 500		29	
FIAT 500X	2		FIAT Panda	12	FIAT Tipo		22	
JEEP Cherokee	4	1	JEEP Compass	5	JEEP Grand Cherokee		25	6
JEEP Renegade	14		JEEP Wrangler	17	1			
<b>FMC</b>	<b>2 308</b>	<b>5</b>						
FORD EcoSport	693		FORD Everest	199	5 FORD Fiesta		181	
FORD Figo	1 128		FORD Kuga	75	FORD Mustang		32	
<b>HAVAL MOTORS SA</b>	<b>771</b>	<b>32</b>						
GWM M4	10		HAVAL **	761	32			
<b>HONDA</b>	<b>453</b>	<b>27</b>						
HONDA Amaze	47		HONDA Ballade	36	HONDA BR-V		132	1
HONDA Brio	5		HONDA Civic	13	5 HONDA CR-V		47	4
HONDA HR-V	57	8	HONDA Jazz	116	9			
<b>HYUNDAI AUTOMOTIVE SOUTH AFRICA</b>	<b>2 562</b>							
HYUNDAI Accent	180		HYUNDAI Creta	346	HYUNDAI Elantra		31	
HYUNDAI Grand i10	710		HYUNDAI H1	158	HYUNDAI i20		595	
HYUNDAI Kona	73		HYUNDAI Santa Fe	29	HYUNDAI Tucson		440	
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>51</b>	<b>5</b>						
ISUZU MU-X	51	5						
<b>JAGUAR LAND ROVER</b>	<b>322</b>							
JAGUAR E-PACE	33		JAGUAR F-PACE	42	JAGUAR F-Type		1	
JAGUAR XF	7		L-R Discovery	31	L-R Discovery Sport		36	
L-R Range Rover	12		L-R Range Rover Evoque	45	L-R Range Rover Sport		78	
L-R Range Rover Velar	37							
<b>JMC</b>	<b>6</b>							
LANDWIND X5	6							
<b>KIA SOUTH AFRICA</b>	<b>1 391</b>							
KIA Grand Sedona	17		KIA Picanto	775	KIA Rio		290	
KIA Sorento	19		KIA Sportage	290				
<b>LAMBORGHINI SOUTH AFRICA **</b>	<b>6</b>							
LAMBORGHINI	6							
<b>MAHINDRA</b>	<b>347</b>							
MAHINDRA KUV	214		MAHINDRA Scorpio	22	MAHINDRA Thar		6	
MAHINDRA TUV	4		MAHINDRA XUV300	64	MAHINDRA XUV500		37	
<b>MASERATI SOUTH AFRICA</b>	<b>9</b>							
MASERATI GranCabrio	1		MASERATI Levante	8				
<b>MAZDA SOUTHERN AFRICA</b>	<b>952</b>							
MAZDA 2	207		MAZDA 3	79	MAZDA CX-3		334	
MAZDA CX-5	330		MAZDA MX-5	2				
<b>MERCEDES-BENZ SA **</b>	<b>1 224</b>	<b>8 388</b>						
MERCEDES/SMART	1 224	8 388						
<b>MITSUBISHI MOTORS SA</b>	<b>110</b>	<b>2</b>						
MITSUBISHI ASX	33		MITSUBISHI Eclipse Cross	35	MITSUBISHI Outlander		6	
MITSUBISHI Pajero	11		MITSUBISHI Pajero Sport	25	2			
<b>NISSAN</b>	<b>1 897</b>							
DATSUN GO	642		DATSUN GO+	140	NISSAN Almera		295	
NISSAN GT-R	2		NISSAN Micra	46	NISSAN Micra 5		177	
NISSAN Patrol SW	1		NISSAN Qashqai	285	NISSAN X-Trail		309	
<b>OPEL</b>	<b>188</b>							
OPEL Adam	2		OPEL Astra Hatch	14	OPEL Combo Life		8	
OPEL Corsa	118		OPEL Crossland X	30	OPEL Grandland X		4	
OPEL MOKKA X	12							
<b>PCSA</b>	<b>151</b>							
PEUGEOT 108	39		PEUGEOT 2008	6	PEUGEOT 208		20	
PEUGEOT 3008	42		PEUGEOT 5008	44				

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Sep 2019 Industry New Vehicle sales

<b>PORSCHE **</b>	<b>87</b>						
PORSCHE	87						
<b>RENAULT</b>	<b>2 623</b>						
RENAULT Captur	80	RENAULT Clio IV	536	RENAULT Duster	287		
RENAULT Koleos	28	RENAULT Kwid	956	RENAULT Megane IV	15		
RENAULT Sandero II	721						
<b>SCUDERIA SOUTH AFRICA</b>	<b>6</b>						
FERRARI 488 Pista	1	FERRARI 812	3	FERRARI Portofino	2		
<b>SUBARU</b>	<b>90</b>						
SUBARU Forester	60	SUBARU Outback	2	SUBARU WRX	7		
SUBARU XV	21						
<b>SUZUKI AUTO</b>	<b>1 544</b>						
SUZUKI Baleno	65	SUZUKI Celerio	107	SUZUKI Ciaz	94		
SUZUKI Dzire	126	SUZUKI Ertiga	131	SUZUKI Grand Vitara	2		
SUZUKI Ignis	123	SUZUKI Jimny	118	SUZUKI Swift	579		
SUZUKI Vitara	199						
<b>TOYOTA</b>	<b>6 144</b>	<b>236</b>					
LEXUS ES	20	LEXUS IS	1	LEXUS LX	10		
LEXUS NX	20	LEXUS RX	8	LEXUS UX	18		
TOYOTA Avanza	574	TOYOTA Aygo	60	TOYOTA C-HR	157		
TOYOTA Corolla	492	96 TOYOTA Corolla HB	96	TOYOTA Corolla Quest	1 353		
TOYOTA Etios	602	TOYOTA FJ Cruiser	7	TOYOTA Fortuner	918	140	
TOYOTA Landcruiser 200	63	TOYOTA Landcruiser SW	10	TOYOTA Prado	55		
TOYOTA Quantum	11	TOYOTA RAV	608	TOYOTA RUSH	126		
TOYOTA Supra	10	TOYOTA Yaris	925				
<b>VOLKSWAGEN GROUP SA</b>	<b>8 212</b>	<b>9 760</b>					
AUDI A1	112	AUDI A3 Cabriolet	1	AUDI A3 Sedan	121		
AUDI A3 Sportback	130	AUDI A4	86	AUDI A4 Avant	5		
AUDI A5 Coupe/Cabriolet	8	AUDI A5 Sportback	29	AUDI A7 Sportback	1		
AUDI Q2	19	AUDI Q3	120	AUDI Q5	69		
AUDI Q7	11	AUDI Q8	18	AUDI TT	11		
VW Arteon	13	VW Caddy	44	VW Caravelle	20		
VW Golf 7	280	VW Kombi	106	VW Polo	2 326	9 760	
VW Polo Sedan	546	VW Polo Vivo	2 540	VW T-Cross	810		
VW Tiguan	632	VW Touareg	12	VW up	142		
<b>VOLVO CARS</b>	<b>195</b>						
VOLVO S90	4	VOLVO V40	45	VOLVO V40 CC	14		
VOLVO V90 CC	1	VOLVO XC40	38	VOLVO XC60	65		
VOLVO XC90	28						
<b>Light CV &lt; 3501kg</b>	<b>RSA</b>	<b>EXP</b>	<b>RSA</b>	<b>EXP</b>	<b>RSA</b>	<b>EXP</b>	
<b>FCA SOUTH AFRICA</b>	<b>23</b>	<b>1</b>					
FIAT Doblo Cargo	4	FIAT Fiorino	11	1 FIAT Fullback	8		
<b>FMC</b>	<b>2 351</b>	<b>6 952</b>					
FORD Ranger	2 321	6 952 FORD Tourneo Custom	30				
<b>HAVAL MOTORS SA</b>	<b>170</b>	<b>10</b>					
GWM Steed	170	10					
<b>HYUNDAI AUTOMOTIVE SOUTH AFRICA</b>	<b>254</b>						
HYUNDAI Grand i10	27	HYUNDAI H1	4	HYUNDAI H100 Bakkie	223		
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>1 204</b>	<b>238</b>					
ISUZU D-MAX	1 197	238 ISUZU KB	7				
<b>JMC</b>	<b>23</b>						
CHANGAN Double Cab	4	CHANGAN Minivan	6	CHANGAN Single Cab	4		
JMC Carrying	5	JMC Vigus	4				
<b>KIA SOUTH AFRICA</b>	<b>114</b>						
KIA K2500	25	KIA K2700	89				
<b>MAHINDRA</b>	<b>296</b>						
MAHINDRA Bolero	32	MAHINDRA Genio	2	MAHINDRA Scorpio Pik-Up	262		
<b>MAZDA SOUTHERN AFRICA</b>	<b>23</b>						
MAZDA BT-50	23						
<b>MERCEDES-BENZ SA **</b>	<b>105</b>						
MERCEDES	105						
<b>MITSUBISHI MOTORS SA</b>	<b>25</b>	<b>16</b>					
MITSUBISHI Triton	25	16					
<b>NISSAN</b>	<b>3 105</b>	<b>397</b>					
NISSAN Hardbody	106	323 NISSAN Navara	80	NISSAN NP200	2 250	32	
NISSAN NP300	499	42 NISSAN NV200	3	NISSAN NV350	16		
NISSAN NV350 Taxi	149	NISSAN Patrol PU	2				
<b>OPEL</b>	<b>17</b>						
OPEL Combo	17						
<b>PCSA</b>	<b>2</b>						
PEUGEOT Partner	2						
<b>RENAULT</b>	<b>1</b>						
RENAULT Kangoo	1						
<b>SUZUKI AUTO</b>	<b>20</b>						
SUZUKI Gypsy	3	SUZUKI Super Carry	17				
<b>TOYOTA</b>	<b>5 360</b>	<b>3 648</b>					
TOYOTA Avanza	6	TOYOTA Dyna	90	TOYOTA Hi-Ace	1 482		
TOYOTA Hilux	3 410	3 648 TOYOTA Landcruiser PU	247	TOYOTA Quantum	125		
<b>VOLKSWAGEN GROUP SA</b>	<b>380</b>						
VW Amarok	163	VW Caddy	165	VW Transporter Cr-Bus	23		
VW Transporter P-Van	2	VW Transporter PU	27				

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Sep 2019 Industry New Vehicle sales

Medium CV 3501-8500kg	RSA	EXP	RSA	EXP	RSA	EXP
<b>FAW TRUCKS</b>	<b>11</b>					
FAW 3.5 Ton	11					
<b>FMC</b>	<b>5</b>					
FORD Transit	5					
<b>HYUNDAI AUTOMOTIVE SOUTH AFRICA</b>	<b>10</b>					
HYUNDAI EX-8	10					
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>120</b>					
ISUZU N-Series	120					
<b>IVECO</b>	<b>111</b>					
IVECO Daily	111					
<b>JMC</b>	<b>13</b>					
JMC Carrying	6	JMC Carrying Plus	7			
<b>MERCEDES-BENZ SA **</b>	<b>156</b>	<b>1</b>				
MERCEDES/FUSO	156	1				
<b>PCSA</b>	<b>8</b>					
PEUGEOT Boxer	8					
<b>TATA</b>	<b>42</b>					
TATA Bus	2	TATA LPT	40			
<b>TOYOTA</b>	<b>264</b>	<b>5</b>				
HINO 300 Series	156	5	TOYOTA Quantum	108		
<b>VECV SOUTH AFRICA</b>	<b>1</b>					
EICHER Pro 3008	1					
<b>VOLKSWAGEN GROUP SA</b>	<b>49</b>					
VW Crafter	49					

Heavy CV 8501-16500kg	RSA	EXP	RSA	EXP	RSA	EXP
<b>FAW TRUCKS</b>	<b>54</b>					
FAW CA 15	25	FAW CA 16	8	FAW CA 8	21	
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>87</b>					
ISUZU F-Series	85	ISUZU FX-Series	2			
<b>IVECO</b>	<b>4</b>	<b>1</b>				
IVECO Eurocargo	4	1				
<b>MAN</b>	<b>8</b>					
MAN CLA	8					
<b>MERCEDES-BENZ SA **</b>	<b>47</b>					
MERCEDES/FUSO	47					
<b>POWERSTAR</b>	<b>21</b>					
POWERSTAR BeiBen	1	POWERSTAR FT Series	20			
<b>TATA</b>	<b>42</b>					
TATA LPT	41	TATA Ultra	1			
<b>TOYOTA</b>	<b>99</b>	<b>1</b>				
HINO 500 Series	99	1				
<b>VECV SOUTH AFRICA</b>	<b>9</b>					
EICHER Pro 6016	9					
<b>VOLVO GROUP SOUTHERN AFRICA</b>	<b>86</b>	<b>1</b>				
UD TRUCKS Croner	71	UD TRUCKS Kuzer	15	1		

Extra Heavy CV > 16500kg	RSA	EXP	RSA	EXP	RSA	EXP
<b>BABCOCK</b>	<b>11</b>	<b>1</b>				
DAF XF	11	1				
<b>FAW TRUCKS</b>	<b>30</b>					
FAW CA 28	18	FAW CA 33	12			
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>31</b>					
ISUZU F-Series	29	ISUZU FX-Series	2			
<b>IVECO</b>	<b>30</b>	<b>10</b>				
IVECO Eurocargo	2	1	IVECO Stralis	27	IVECO Trakker	1
<b>MAN</b>	<b>217</b>	<b>10</b>				
MAN TGM	13	8	MAN TGS	198	2	MAN TGX
VW Constellation	3					3
<b>MERCEDES-BENZ SA **</b>	<b>257</b>					
MERCEDES	257					
<b>POWERSTAR</b>	<b>28</b>					
POWERSTAR BeiBen	28					
<b>SCANIA</b>	<b>188</b>	<b>3</b>				
SCANIA G-Series	86	2	SCANIA P-Series	38	SCANIA R-Series	63
SCANIA S-Series	1					1
<b>TATA</b>	<b>23</b>					
DAEWOO Commercials	17	TATA LPT	4	TATA Prima	2	
<b>TOYOTA</b>	<b>24</b>					
HINO 500 Series	18	HINO 700 Series	6			
<b>VOLVO GROUP SOUTHERN AFRICA</b>	<b>431</b>	<b>14</b>				
UD TRUCKS Croner	7	UD TRUCKS Quonter	44	UD TRUCKS Quon	33	
VOLVO FH	267	VOLVO FM	80	14		

Bus > 8500kg	RSA	EXP	RSA	EXP	RSA	EXP
<b>IVECO</b>	<b>4</b>					
IVECO Afriway	4					
<b>MAN</b>	<b>22</b>					
MAN Bus	22					
<b>MERCEDES-BENZ SA **</b>	<b>13</b>					

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Sep 2019 Industry New Vehicle sales

MERCEDES	13	
<b>SCANIA</b>	<b>19</b>	<b>4</b>
SCANIA Bus	19	4
<b>TATA</b>	<b>4</b>	
TATA LPO	4	

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